

Consolidated Statement of Operations

Continuing Operations (\$ Millions)

	<u>Q121</u>	<u>Q120</u>	<u>% Change</u>	<u>Q220</u>	<u>Q320</u>	<u>Q420</u>	<u>YTD 2020</u>
Net Sales	\$ 227.0	\$ 233.6	(3)%	\$ 161.4	\$ 190.7	\$ 206.9	\$ 792.6
Gross Profit	49.6	54.0	(8)%	21.4	35.2	42.6	153.2
Gross Profit Margin	21.9 %	23.1 %		13.3 %	18.5 %	20.6 %	19.3 %
SG&A	24.3	26.6	(9)%	20.8	19.1	21.5	88.0
EBIT (Loss)	13.6	23.6	(42)%	(58.5)	13.9	14.9	(6.1)
Adjustments (see GAAP table)	12.5	\$ 3.5	257 %	59.0	2.0	6.0	70.5
Adjusted EBIT	\$ 26.1	\$ 27.1	(4)%	\$ 0.5	\$ 15.9	\$ 20.9	\$ 64.4
Adjusted EBIT Margin	11.5 %	11.6 %		0.3 %	8.3 %	10.1 %	8.1 %
Interest Expense - net	3.1	2.9	7 %	3.0	3.6	3.1	12.6
Income (loss) before income taxes	10.5	20.7	(49)%	(61.5)	10.3	11.8	(18.7)
Provision (benefit) for income taxes	2.2	4.3	(49)%	(11.4)	2.4	1.8	(2.9)
Net Income (Loss)	\$ 8.3	\$ 16.4	(49)%	\$ (50.1)	\$ 7.9	\$ 10.0	\$ (15.8)
Reported E.P.S. (Diluted)	\$ 0.49	\$ 0.97	(49)%	\$ (2.98)	\$ 0.46	\$ 0.59	\$ (0.96)
Adjustments (see GAAP table)	0.55	0.15	267 %	2.90	0.09	0.28	3.42
Adjusted E.P.S. (Loss)	\$ 1.04	\$ 1.12	(7)%	\$ (0.08)	\$ 0.55	\$ 0.87	\$ 2.46

Business Quarterly Comparison
Continuing Operations (\$ Millions)

	<u>Q121</u>	<u>Q120</u>	<u>% Change</u>	<u>Q220</u>	<u>Q320</u>	<u>Q420</u>	<u>YTD 2020</u>
<u>Net Sales</u>							
Technical Products	\$ 145.2	\$ 132.3	10 %	\$ 100.7	\$ 118.5	\$ 131.1	\$ 482.6
Fine Paper & Packaging	81.8	101.3	(19) %	60.7	72.2	75.8	310.0
Consolidated	\$ 227.0	\$ 233.6	(3) %	\$ 161.4	\$ 190.7	\$ 206.9	\$ 792.6
<u>Adjusted EBIT</u>							
Technical Products	\$ 19.5	\$ 16.0	22 %	\$ 5.8	\$ 13.3	\$ 17.8	\$ 52.9
Fine Paper & Packaging	12.8	17.2	(26) %	(0.6)	6.0	7.9	30.5
Unallocated Corporate Costs	(6.2)	(6.1)	2 %	(4.7)	(3.4)	(4.8)	(19.0)
Consolidated	\$ 26.1	\$ 27.1	(4) %	\$ 0.5	\$ 15.9	\$ 20.9	\$ 64.4

Quarterly

GAAP Reconciliation Table

Continuing Operations

(\$ Millions)

	Q121	Q120	Q220	Q320	Q420	YTD 2020
GAAP Operating Income (Loss)	\$ 13.6	\$ 23.6	\$ (58.5)	\$ 13.9	\$ 14.9	\$ (6.1)
Acquisition costs	12.0	1.0	0.1	—	0.4	1.5
COVID-19 costs	0.5	1.1	0.4	0.6	1.4	3.5
Other restructuring and non-routine costs	—	1.4	1.3	1.4	0.1	4.2
Asset restructuring and impairment costs	—	—	55.3	—	2.5	57.8
Loss on debt extinguishment	—	—	1.9	—	—	1.9
Pension and SERP adjustments	—	—	—	—	1.6	1.6
Adjusted Operating Income	\$ 26.1	\$ 27.1	\$ 0.5	\$ 15.9	\$ 20.9	\$ 64.4
GAAP Net Income (Loss)	\$ 8.3	\$ 16.4	\$ (50.1)	\$ 7.9	\$ 10.0	\$ (15.8)
Acquisition costs	9.0	0.8	—	—	0.4	1.2
COVID-19 costs	0.4	0.8	0.4	0.4	1.0	2.6
Other restructuring and non-routine costs	—	1.0	1.0	1.1	—	3.1
Asset restructuring and impairment costs	—	—	42.0	—	2.5	44.5
Loss on debt extinguishment	—	—	1.4	—	—	1.4
Pension and SERP adjustments	—	—	—	—	1.2	1.2
Income tax adjustments	—	—	4.0	—	(0.3)	3.7
Adjusted Net Income (Loss)	\$ 17.7	\$ 19.0	\$ (1.3)	\$ 9.4	\$ 14.8	\$ 41.9
GAAP Earnings (Loss) per Diluted Common Share	\$ 0.49	\$ 0.97	\$ (2.98)	\$ 0.46	\$ 0.59	\$ (0.96)
Acquisition costs	0.53	0.04	—	—	0.03	0.07
COVID-19 costs	0.02	0.05	0.02	0.03	0.06	0.16
Other restructuring and non-routine costs	—	0.06	0.06	0.06	—	0.18
Asset restructuring and impairment costs	—	—	2.50	—	0.14	2.64
Loss on debt extinguishment	—	—	0.08	—	—	0.08
Pension and SERP adjustments	—	—	—	—	0.07	0.07
Income tax adjustments	—	—	0.24	—	(0.02)	0.22
Adjusted Earnings (Loss) per Share	\$ 1.04	\$ 1.12	\$ (0.08)	\$ 0.55	\$ 0.87	\$ 2.46

Annual Trends

Continuing Operations (\$ Millions)

<u>Net Sales</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Technical Products	\$ 403.6	\$ 429.2	\$ 466.4	\$ 518.6	\$ 583.2	\$ 501.7	\$ 482.6
Fine Paper & Packaging	436.1	442.7	452.1	455.3	445.8	436.8	310.0
Other	—	15.8	23.0	6.0	5.9	—	—
Consolidated	\$ 839.7	\$ 887.7	\$ 941.5	\$ 979.9	\$ 1,034.9	\$ 938.5	\$ 792.6
<u>Adjusted EBIT</u>							
Technical Products	\$ 47.6	\$ 55.9	\$ 67.0	\$ 55.3	\$ 49.5	\$ 42.1	\$ 52.9
Fine Paper & Packaging	60.8	68.8	72.5	66.6	53.7	60.2	30.5
Other/Unallocated Corporate Costs	(15.8)	(16.8)	(17.6)	(18.9)	(18.4)	(19.2)	(19.0)
Consolidated	\$ 92.6	\$ 107.9	\$ 121.9	\$ 103.0	\$ 84.8	\$ 83.1	\$ 64.4
Depreciation, Amortization & Stock Compensation	31.0	34.0	35.9	38.5	39.0	39.4	36.7
Adjusted EBITDA	\$ 123.6	\$ 141.9	\$ 157.8	\$ 141.5	\$ 123.8	\$ 122.5	\$ 101.1
Reported E.P.S. (Loss)	\$ 3.99	\$ 3.53	\$ 4.26	\$ 4.68	\$ 2.17	\$ 3.26	(0.96)
Adjusted E.P.S.	\$ 3.21	\$ 3.70	\$ 4.54	\$ 4.32	\$ 3.50	\$ 3.47	\$ 2.46

Note: Technical Products Net Sales in 2017-2018 includes recast of Other segment results that were not manufactured at the Brattleboro mill, which was sold in December 2018. Net Sales and Adjusted EBIT in 2019-2020 include recast of publishing products from Technical Products to Fine Paper & Packaging.